

February 5th, 2021

Norfolk Southern Rail - Heavy Surcharge

Dear Valued Customers,

Effective March 1, 2021, the Norfolk Southern Railroad will assess a \$40 per container surcharge fee for heavy export shipments moving on the following lanes:

- Detroit - to Norfolk / New York & New Jersey / Chicago Interchange
- Kansas City - to Norfolk / New York & New Jersey
- NS Columbus Rickenbacker - to Norfolk International Terminal and Virginia International Gateway
 - Note this will not affect Columbus Discovery Park exports

\$40 heavy surcharge will be applied under the following conditions:

- 20' Containers weighing more than a gross* 44,000 pounds (19.96 metric tons)
- 40'/45' Containers weighing more than a gross* 52,000 pounds (23.59 metric tons)

ONE will pass-through this charge to responsible shippers as a line item on relevant Bills of Lading.

*Gross weight is the total weight of the lading (cargo), equipment (trailer, container and chassis if shipped TOFC) including blocking, bracing, and pallets

We appreciate your business and thank you for choosing ONE.

Sincerely,

Ocean Network Express (North America) Inc.
